## Search Process

Director Appointments, LGFA

| 1 Jul 2011 | Hobson Leavy was mandated by the Establishment Board. This was followed by an additional briefing by the Establishment Board subcommittee. |
| :---: | :---: |
| 8 Jul 2011 | Hobson Leavy begins research phase (including drafting advertisements for various press). |
| 23 Jul 2011 | Advertisements ran in The Dominion Post, New Zealand Herald and The Christchurch Press. |
| 29 Jul 2011 | Advertisement ran in the NBR. |
| 4 Aug 2011 | Longlist was presented to the Establishment Board. This included 21 advertised responses/expressions of interest in addition to Hobson Leavy's research that mapped the relevant market set by the Establishment Board's parameters. The Establishment Board confirmed a total of 51 individuals were to be approached/interviewed (including some advertisement responses). <br> Hobson Leavy Consultants begin approach phase. |
| 4-25 Aug 2011 | Candidate approaches and interviews by Hobson Leavy. First meetings assess interest and relevance of individuals who agreed to meet from the approach list. Interested and relevant individuals proceeded to a second interview with Hobson Leavy. |
| 26 Aug 2011 | Hobson Leavy presents a shortlist of individuals to a subcommittee of the Establishment Board. <br> Hobson Leavy stands down all candidates except those shortlisted. |

Shortland Chambers 70 Shortland Street PO Box 362 Auckland 1140

E: info@hobsonleavy.com www.hobsonleavy.com

| 29/30 Aug 2011 | First meetings of shortlisted candidates with a subcommittee of the Establishment Board. |
| :---: | :---: |
| Mid-Sep 2011 | Additional meetings of shortlisted candidates with a further subcommittee of the Establishment Board. |
|  | Hobson Leavy proceeds to reference check the Establishment Board's preferred candidates. |
|  | Offers made to the final three candidates. |
| 29/30 Sep 2011 | Acceptance by the three candidates. |
|  | Appointment of Abby Foote, John Avery and Philip CoryWright. |

