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Paul Collins Chairman Westpac Stadium Trust C/- Active Equities PO Box 1432 Wellington 6140 Office of the Chairperson PO Box 11646 Wellington 6142 142 Wakefield St New Zealand T 04 384 5708 F 04 385 6960 www.gw.govt.nz

Dear Paul

Westpac Stadium 2010/11 Draft Statement of Intent (SOI)

The Council recently considered the Stadium's 2010/11 draft Statement of Intent (SOI) and have the following comments for your consideration:

- 1. The renewal of corporate box licences and memberships, plus the competition from new and enhanced facilities are major issues for the Stadium. While these are acknowledged in the SOI, a clear risk management strategy around them is not apparent.
- 2. In respect of appendix 2 of the five year strategic plan (page 17), the Council would appreciate the addition of two further columns to those for objectives and outcomes. Firstly the risk of the objectives not being achieved and secondly, the mitigations available to reduce that risk.
- 3. A comment confirming that the Stadium is optimising its revenue from carparking as other facilities.

In addition to the above comments on the SOI, the Council would also appreciate the following:

- 1. A formal briefing from the Stadium twice a year, probably following the half and full year results.
- 2. Quarterly meetings between the Chair of the Council and the Stadium.
- 3. Continuation of the quarterly reports from the Stadium, including financial statements.

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If you have any queries regarding the above comments please contact me.

Yours sincerely

Fran Wilde Chair